

Orangesky

— Aotearoa —

IMPACT REPORT 2022/2023



Evona (Volunteer) at the Shining Light shift in Tāmaki Makaurau (Auckland)

Table of Contents

| | | | |
|----------------------------------|----------|-----------------------|-----------|
| Chair of the Board Report | 3 | Our Community | |
| Co-Founder + CEO Report | 4 | Supporters | 20 |
| Our Story | | DV Bryant Trust | 22 |
| Mission + Values | 6 | Our Partners | 24 |
| 2025 strategy | 7 | Our Services | 26 |
| Our Story | | Our Innovation | |
| Impact + Reach | 8 | Delta | 28 |
| Highlights | 10 | Our Financials | 30 |
| Our People | | | |
| Friends + Volunteers | 12 | | |
| Staff | 14 | | |
| Senior Leadership Team | 16 | | |
| Board | 18 | | |

Friend

/fr3nd/ noun

1. A person experiencing homelessness or hardship who uses Orange Sky's services.

Orange Sky New Zealand Pty Ltd

PO Box 261, Unit 2, 10-12 Umbers Street, Wanaka 9343

09 801 6455

CC55443 | IRD: 126-242-964

Chair of the Board Report



It has been another strong year helping friends in more communities. We remain financially sound and are in a great position as we look to expand our service offering to other locations across Aotearoa.

Our ability to provide consistent shifts was impacted in the first quarter of the year due to Covid-19. We faced challenges in re-building our volunteer base, while some of our fellow service providers were still not operating at their usual capacity. As we focused on building shifts at new locations alongside an increased volunteer base, we finished the financial year strong completing 846 shifts and helping 1,038 Kiwis doing it tough.

In November we started operating our fifth service in our fourth location, Kirikiriroa (Hamilton), and we were grateful to receive the support of the DV Bryant Trust, The Lion Foundation and the Glenice & John Gallagher Foundation to help us establish our presence in the community. A great team of volunteers was quickly formed, and they have gone from strength to strength.

At the beginning of 2023, heavy rain and flooding caused a devastating effect on the Tāmaki Makaurau (Auckland) community, impacting many Kiwis. I was very proud and impressed at how our team stepped up to the task. We provided access to clean, dry laundry and shower facilities to help individuals and families who were displaced from their homes at the official civil defence evacuation centres. Additionally, we were there for kōrero and connection during a stressful time in people's lives. It was very humbling to be working with our volunteers who despite their own issues with flooding, were still there helping others. This emergency also demonstrated our ability to quickly build relationships and work alongside service providers to support the community. Our newly established Kirikiriroa volunteer team also assisted local people affected by disaster in Port Waikato with a pop-up shift.

We are very mindful of the environmental impact of our services, and as part of our mission, we are committed to reducing our footprint. It's been exciting to see our upgraded vans rolled out across the country, which are run on battery and solar power, rather than diesel generators. These provide a more reliable service, and are user friendly to enable our volunteers to help our friends more efficiently. Thank you to the generous supporters who contributed funds for the Vehicle Upgrade Project.

The year through to June 2023 proved to be another tough one for our friends as the cost of living increases hit people hard in the recovery from Covid. The Board is very mindful that we have seen an increase in the need for our services in both the communities we serve, and in communities that we have not yet reached. The new financial year will see the team focused on growing our presence across Aotearoa, and increasing our shifts in the communities where we currently operate. To further support our objectives and uplift our work, we have grown our team including the appointment of a Senior Impact Manager, Kat Doughty, to head our Operations team, starting July 2024.

The support of our many friends can only be achieved by the financial generosity of our donors and the significant time given by our volunteers. We are extremely grateful for your ongoing support. Thank you very much.

Working with our Senior Leadership Team, staff and fellow Board members continues to be both enjoyable and an honour. The team's dedication and commitment to help deliver our services as effectively and efficiently as possible to help our friends is inspiring. Thank you.

The Board is very confident that we will deliver more shifts in more communities in the coming year, so that we are able to help even more friends. I look forward to sharing with you what we achieve this time next year!

Alan Brame
Chair of the Board

CEO + Co-Founder Report



Every year when I sit down to reflect, I start to remember all of the incredible milestones that we have achieved in the last 12 months, and I am reminded of the power of our community. This year we have experienced plenty of challenges – rents and the cost of living have skyrocketed, and the demand for our services have risen. Our mission to positively connect communities has never been more important, especially as we strive toward supporting 4,000 people across Aotearoa by 2025.

This year saw another challenging year for our impact in New Zealand, as we continued to rebuild in a post-Covid world. We didn't quite reach our impact targets, however, we made further progress in sustainably establishing ourselves for the future. This included making steps on our cultural journey and further understanding how Te Tiriti o Waitangi principles inform our mahi. We embedded our newly established local board of directors, added a fifth service in our fourth location of Kirikiriroa, and conducted our largest disaster response following the Tāmaki Makaurau floods. Additionally, we completed a landscape scan to understand where our next services will make the greatest impact, upgraded all of our assets to solar and battery power, and grew our local staff team to improve our localised approach. All of these things together added to strengthening our foundations to set ourselves up for 2024, as we aim to respond to the increase in demand and help more people than ever before.

Looking ahead to the upcoming year we, as always, have some bold and ambitious plans.

This includes impacting 2,700 people through growing to 41 weekly shifts, launching a van into a new community and extending two of our existing locations. This will be enabled by continuing to evolve our cultural journey, refining and localising our operations, and engaging with more supporters than ever before to reach our fundraising goals. We know that behind every load of washing, shower or conversation is a friend who is doing it tough, and we can make a significant impact on their lives.

Orange Sky cannot make this impact without you, our community of supporters. I would like to extend my sincere thanks to everyone in our community for their ongoing support. To the volunteer heading to shift at 7am every week and braving the cold. To our newly welcomed Kirikiriroa (Hamilton) volunteers. To the donor who supports us with \$10 or \$10,000. And to the friend who trusts us with their only possessions in the world.

Another massive thanks to the people who helped to make it all happen – our incredible team (led by an amazing leadership team of Nic, Laura, Ryan and Emma), and our Board of Directors (chaired by Alan Brame), who continued to steer us through challenge and success!

Thank you for believing in us and setting us up for an even more impactful next year!

Lucas Patchett
Co-Founder and Chief Executive Officer



Our Story

MISSION + VALUES

Our Mission is to positively connect communities.

Our Values:

Passion + Focus

We feel incredibly lucky to help improve the lives of others.

Imagination + Innovation

We take pride in our ability to solve problems through invention and creativity.

Collaborative Partnerships

We succeed through sharing ideas, challenges and resources.

Energy + Drive

We value initiative and the willingness to do whatever it takes to get stuff done.

Our Story

2025 STRATEGY

Our 2025 vision is to help more people, more efficiently with more resilient revenue streams whilst still finding ways to innovate and support our communities (our friends, our people and our supporters)



HOW WE MEASURE OUR PROGRESS



Social Impact

Growing social impact quantifies the impact of Orange Sky's service on the well-being of the wider community. We measure all of our outputs, namely; washes, showers, conversation hours, and friends referred externally. An economic and social value is then assigned to each of these outputs to calculate our social impact.



Revenue

Improving our financial sustainability is about ensuring that we have the adequate financial resources required to generate this social impact. We will continue to have a range of diversified revenue streams such as general donations, fundraising campaigns, grants, corporate partnerships and philanthropic donations.



Social Return

Delivering greater social return is a ratio of our social impact compared to our relevant expenses. The social return ratio is an indicator of how effectively we are generating our impact and allows us to compare year on year how we are tracking.

Deloitte 17/18 Orange Sky Social Impact Report (adapted for 22/23 financial year)

Our Year

IMPACT + REACH

At Orange Sky, we're passionate about positively connecting communities. The need for our services has continued to grow, and we remain committed to supporting our friends by providing access to free laundry, warm showers and genuine, non-judgemental conversation.



Whaea Debz & Hudson

TĀMAKI MAKAURAU

Auckland

Dan

KIRIKIRIROA

Hamilton

Hugo

TE WHANGANUI-A-TARA

Wellington

Eddie

ŌTAUTAHI

Christchurch



2,344
people
positively connected

\$1,060,346
delivered in
social impact



846
shifts



5
services



3,464
loads of laundry



7,461
hours of conversation



907
showers



329
volunteers

Our Year

HIGHLIGHTS



AUGUST 2022

We officially reached 20,000 hours of conversations with Kiwis doing it tough.



SEPTEMBER 2022

Our 2nd year of running The Sudsy Challenge helped us provide 1,115 loads of laundry to friends doing it tough.



OCTOBER 2022

We celebrated our fourth birthday!



OCTOBER 2022

We celebrated Tāmaki Makaurau's (Auckland's) fourth birthday.



NOVEMBER 2022

We launched our fifth service in Kirikiriroa (Hamilton).



FEBRUARY 2023

The Ōtautahi (Christchurch) volunteer community voted to name their van 'Eddie' after former staff member and Orange Sky legend - Eddie Uini.



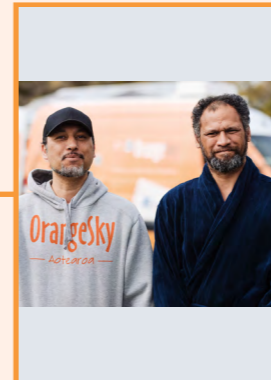
JANUARY 2023

Orange Sky supported the Tāmaki Makaurau (Auckland) community devastated by flooding.



JANUARY 2023

Orange Sky staff from Aotearoa and Australia all gathered in Brisbane, Australia to connect as a team.



DECEMBER 2022

We shared the stories of our volunteer Daniel, and our friend David, to help #EaseTheLoad.



NOVEMBER 2022

We celebrated Te Whanganui-a-Tara's (Wellington's) third service birthday!



MARCH 2023

As part of our End of Financial Year Fundraising Campaign, we raised \$42,000 to help those when hardship hits.



APRIL 2023

We officially hit 15,000 loads of laundry!



MAY 2023

Celebrated Ōtautahi's (Christchurch's) first service birthday!



JUNE 2023

The Vehicle Upgrade Project is finalised!

Our People

FRIENDS + VOLUNTEERS



Tāmaki Makaurau (Auckland)
Community Response Support.

At Orange Sky, those who use our service are called 'friends'. This underpins the trust and connection formed between volunteers and people needing our service; akin to friendship. In the 2023 Financial Year, our 329 dedicated volunteers continued this tradition, positively impacting the lives of over 1,000 Kiwis experiencing hardship.

This year experienced growth in our volunteer base, particularly as we welcomed a fresh team for our newest service in Kirikiriroa. We were fortunate to convene our volunteer whānau at Volunteer Summit pizza parties held virtually across Aotearoa and Australia in July 2022. This event is an opportunity to recognise our volunteers' mahi, share insights and communicate our plans for the year ahead to our volunteers.

In October, we released our Volunteer Satisfaction Survey, an opportunity to learn about our volunteers' motivations and provide a space for anonymous suggestions and feedback. By allowing anonymity, volunteers were able to share unfiltered ideas, acknowledging the diverse perspectives that enrich our collective mission. The process of feedback and improvement reflects our commitment to continuously evolve, ensuring that our volunteers feel valued, heard, and integral to the fabric of Orange Sky's impactful initiatives.

The year brought about unexpected challenges as devastating floods swept through Tāmaki Makaurau in January 2023. In response, our Auckland vans mobilised to provide the community with free laundry services, warm showers, and a space for connection. It was a humbling experience as we met Kiwis, like Paul (left), who found themselves in need of our services due to circumstances they had never envisioned.

Despite the challenges, our commitment to supporting those in need remains unwavering. We are immensely grateful for the dedication and mahi of our volunteers, whose time and effort continue to foster positive connections and drive meaningful impact in our communities. We also sincerely thank our friends who trust us with their belongings when times are tough.



1,038
Friends
helped



329
Volunteers



87
New
Volunteers

Meet Rose,

Volunteer



I volunteer with Orange Sky simply because a hot shower and clean clothes is such a good idea, it is such a basic way to make someone feel better. As soon as you start talking to friends on shift, all your previous perceptions drop off and the people we meet are just full of the



Meet Paul,

Friend



It's so helpful to get our washing done and dried for free. It's a great service to have right here, rather than going all around town trying to find somewhere to do our washing.



Tāmaki Makaurau
(Auckland)

Our People

STAFF

Orange Sky's team endeavours to be the driving force behind positive change for Kiwis doing it tough. As Orange Sky continues into its fourth year of operations, we are committed to evolving, while preserving the core characteristics that define an Orange Sky team member.

This year, we held two impactful planning days - coined our 'Kick Off Days'. Our January event explored the theme 'My Legacy,' reflecting on the mark we leave on the world. In July, we will gaze towards the future, looking forward to FY25 and beyond.

Our bi-annual People Awards are an opportunity to recognise outstanding contributions from our team members. Each award winner embodies the characteristics of an Orange Sky person. This year, New Zealand's very own Katie Hart took away the award for Energy & Drive - for displaying consistent determination to get things done.

This year marked a significant milestone with the launch of 'My Pathways'. This innovative program has become an integral part of our development planning and career conversations. 'My Pathways' empowers our staff to decide their journey, whether it leads to becoming a Subject Matter Expert, an Emerging Leader, an Experienced Leader, or embarking on a new transition. We're aiming to not only nurture talent, but unlock potential.

Diversity and inclusion have been central themes throughout the year. We've been honoured to host a series of engaging speakers who've shared insights into these critical topics. These discussions have deepened our resolve to provide an open and supportive workplace where every member of the Orange Sky team feels safe to be their authentic selves.

As we look to the future, our unwavering commitment remains: it's all about our people. Our future strategy centres on empowering our team to do the best work of their lives. Our guiding principle is that every person who becomes a part of Orange Sky, whether for a short stint or a decade, should leave us better than when they first arrived.

Thank you to every member of the Orange Sky team for their resilience, dedication, and energy over the past year. Together, we'll remain committed to supporting those who need it most.



5

Total Staff



4

Full Time Staff



1

Fixed Term



80%

Female Staff

Our People

OUR TEAM IN AOTEAROA



Katie Hart
Senior Fundraising Manager

Katie joined the team as Senior Fundraising Manager in August 2021, and has been essential in the growth of Orange Sky's impact. Katie's mahi is to look for fundraising opportunities and encourage individuals and organisations to support our impact, and ultimately help more Kiwis doing it tough.



Liz Henry
Fundraising Coordinator

Liz joined the Marketing, Fundraising and Partnerships team in December 2022. Liz's role varies from providing support to our donors, partners and supporters, as well as managing grant applications.



Isla Peachey
Support Officer

Isla has been a part of the Marketing, Fundraising and Partnerships team since January 2022. Isla's skills and expertise mean that her role is primarily focused on communications, marketing and supporting fundraising journeys. She ensures our donors, partners and supporters are kept well-informed of Orange Sky's services, impact and the great mahi happening in our communities.



Helen Rayner
Regional Coordinator

Helen joined the Operations team in October 2022, and dove headfirst into supporting our volunteer teams with in-person training and helping to care for our vans and services. During her time at Orange Sky, Helen travelled to every service location, and made a lasting impact in uplifting our volunteer's experiences. Helen has since moved to another organisation, but remains an avid supporter of Orange Sky.



Joey Atkins
Operations Support Officer

Joey joined the Operations team as a Support Officer in March 2023. Joey's role is integral in uplifting the daily operations of our services. Joey supports volunteer teams, as well as contributing to the ongoing improvement of our operations. Joey is one of the first points of contact for our volunteers on shift - ensuring a safe and positive Orange Sky experience for all.



Incoming Roles -
Senior Impact Manager & National Coordinator

Our strategic plans of growth and enhanced support for the communities we service will come to fruition in FY24, with the appointment of Kat Doughty as our Senior Impact Manager. This newly created role, along with a National Coordinator role, will fortify our dynamic Operations Team. Kat is poised to play a crucial part in supporting our existing services, and exploring new locations, developed with a community-led partnership approach in place, to be there when Kiwis need our support.

Our People

SENIOR LEADERSHIP TEAM



Lucas Patchett OAM

Co-Founder and Chief Executive Officer

I've worked at Orange Sky...
Officially as a staff member for 6 years, but was lucky enough to have been at the first wash back in 2014!

I look after...
A variety of things! I shifted into the role of Orange Sky CEO in January 2021, meaning I get to spend time across each of our teams, as well as work closely with our Board and our supporters.

To me, positively connecting communities means...
An orange chair, a load of washing and a good conversation. These conversations can lead anywhere and are the foundation of everything we do!



Nicholas Marchesi OAM

Co-Founder and Chief Delta Officer

I've worked at Orange Sky...
Ever since our first load of washing in 2014.

I look after...
Our Innovation & Imagination Department (known as Team Delta), which actively finds ways for us to create change with our variables to deliver our mission.

To me, positively connecting communities means...
A space and place where people feel safe, and are able to be seen and heard, in whatever form that looks like.



Emma Young

Chief Corporate Services Officer

I've worked at Orange Sky...
I started in 2016, moved to a purely volunteer role in 2020, however returned as a staff member in early 2023.

I look after...
Our people, health, safety & risk, finance and insights teams. Together, they keep the wheels turning behind the scenes and support the broader team to make the greatest possible impact.

To me, positively connecting communities means...
Providing an inclusive space where people feel accepted and welcomed as they are, to engage in whatever way feels right for them. I hope the sense of trust we build with our friends over time leaves them feeling less isolated and like someone cares about them.



Laura Stokes

Chief Marketing and Revenue Officer

I've worked at Orange Sky...
For 4 years.

I look after...
The incredible Marketing, Fundraising and Partnerships (MFP) Team. We're responsible for building a foundation of sustainable and resilient revenue streams, incorporating new opportunities and increasing the value and connection of people to the Orange Sky brand. We aim to inspire people to act through giving of their time, money or trust in our services.

To me, positively connecting communities means...
Showing up authentically in every interaction or activity and giving what you can to support those around you to feel seen, heard and connected.



Ryan Salzke

Chief Operations Officer

I've worked at Orange Sky...
Since the start of 2022.

I look after...
Our operations across Australia and New Zealand, including our remote services. I support the teams that look after our assets, volunteers and service providers that power our washing, showers and positive connections. I'm focused on improving our Operations Team's capability, reliability and repeatability as we scale sustainably.

To me, positively connecting communities means...
Creating safe spaces for all people to bring their true selves in order to learn, grow, care and be cared for.

Meet David,

Friend

“

Not having a solid place to live is actually quite hard, because you never know who might interrupt your location, or how you might end up for the next day. Orange Sky has helped me out quite a lot. It's given me a place to get changed, have a shower, or even just to wash my clothes. I reckon it's one of the best things that's ever happened in New Zealand.

”



Ōtautahi (Christchurch)

Our People

BOARD



Alan Brame
Chair

Alan was a partner for KPMG in NZ and China for almost 20 years. During this period he led KPMG's Enterprise and Management Consulting teams and was on the Executive team which ran the NZ practice of KPMG. After his tenure as a partner, Alan retired from KPMG to become a full time father. Since retiring, Alan has had a number of roles in the non-profit sector including the CFO of SPCA New Zealand and was recently appointed as the CEO of Make-A-Wish NZ. He became the first independent Chair of Orange Sky, joining the Board in September 2021.



Emma Young
Company Secretary

After starting out as a volunteer with Orange Sky Australia in early 2016, Emma quickly transitioned into the role of Chief Financial Officer and played a pivotal part in setting up Orange Sky New Zealand. In May 2020, Emma moved back into a purely volunteer role, however, returned as an Orange Sky staff member in early 2023 as our Chief Corporate Services Officer. Emma is currently a Non-Executive Director at Give for Good (Domino's registered charity), holds a Bachelor of Commerce (Accounting), is a Graduate of the Australian Institute of Company Directors and is a member of CPA Australia.



Lucas Patchett OAM
Executive Director

Lucas is the Co-Founder and Chief Executive Officer of Orange Sky. Lucas plays a critical role in all areas of Orange Sky from the strategic direction to managing key relationships with our supporters. He is committed to leading Orange Sky to deliver on its five year strategy to help 40,000 friends by 2025 as well as shaping up our FY30 strategy over the coming year. Lucas was awarded 2016 Young Australian of the Year, 2020 an Order of Australia Medallist and in 2023 received a Churchill Fellowship. Lucas commenced as a board member for QLD Health's Gold Coast Hospital and Health Service in May 2021.



Lynda McGregor
Non Executive Director

Lynda, Ngati Raukawa ki te Tonga, Ngati Kahungunu, Ngati Kuia, Te Atiawa, Te Whanau a Apanui, Te Atihaunui a Paparangi, has had a diverse career serving the Aotearoa community in government, community service, media production, politics and food sectors. Lynda is currently the Founder of Lynda's Kai Loves You and the owner of Little Bread Loaf Bakery. Both businesses work within the structure of Te Ao Māori embracing Māori values and practices. Lynda advocates for Māori and tikanga based practices within her business and board roles. Lynda currently sits on the Board of Orange Sky as a Non Executive Director, joining in April 2022.



Nic Marchesi OAM
Executive Director

Nic has been an Orange Sky Board Member since inception in 2014, playing a critical role in the strategic management and operation of the organisation. Nic Marchesi is the Co-Founder and Chief Delta Officer (CDO) of Orange Sky. 2016 Young Australian of the Year and 2020 Order of Australia Medalist, Nic is an entrepreneur, innovator and storyteller. He is passionate and committed to solving problems, innovating and making a difference. This was recognised through his selection as an inaugural Global Leader for the 2019 Obama Foundation Leaders Program. As CDO, Nic plays a key role in ensuring that innovation is at the forefront of our evolution, leads our technical function, is a key player in our supporter strategy and plays a critical role in managing our strategic direction as a member of the Senior Leadership Team.



Dominique Leeming
Non Executive Director

Dominique has over 20 years professional fundraising experience. She has worked with a range of organisations, most recently leading marketing, communications, and fundraising for SPCA New Zealand. Prior to SPCA, Dominique guided multiple capital fundraising campaigns for Coastguard New Zealand. She is now a consultant with a range of organisations and joined the Orange Sky Board early in 2022. Dominique is a fellow of the Fundraising Institute of New Zealand and serves on its Ethics Committee. She was awarded FINZ Fundraising Leader of the Year in 2019.

Our Community

SUPPORTERS



Tāmaki Makaurau (Auckland), Community Response Support.

Meet Ryan,

Friend



The service is great, it gives me confidence, and helps me to be a better man. Chatting with the volunteers here, they are very kind, very helpful and they welcome you with open arms, you don't feel intimidated.



Our supporters are the spark that ignites each service, each conversation, and every moment of positive change. Orange Sky is committed to building sustainable revenue streams, discovering unique opportunities, and deepening our supporters' connection to our mission.

Throughout this year, our focus has been on securing the necessary resources to push boundaries and make a greater impact. This year **with your help we exceeded our overall expected revenue**. These are not just numbers to us, these donations allow Orange Sky and our teams of volunteers to provide practical support and thousands of hours of meaningful conversations and connection to friends who need it. These outcomes exemplify the transformative power of your support.

One of our core commitments has been to enhance the experience for our supporters. From improving communication to refining our fundraising efforts and enhancing impact reporting, and we've made notable progress. These improvements have been driven by our unwavering desire to ensure that your connection to Orange Sky is as meaningful and fulfilling as possible.

One of our highlights from the year was the support from our community funders in Kirikiriroa to launch Dan the van. The way they closely collaborated to allow the new service to be successful was incredible. Finally, our enduring connection and support from our philanthropic supporters, donors, businesses, Trusts and Foundations provided the ongoing funding we need to support and sustain Orange Sky. From new projects and assets to capacity building, these supporters enable so much of the impact Orange Sky provides.

Your involvement and dedication are the driving force behind these accomplishments. Each contribution, whether big or small, plays a pivotal role in our ability to effect change and help those who need it most.

As we continue our journey towards an ever-growing Orange Sky and increasing need in the community, we aim to maintain this positive momentum, deepening the bond between our supporters and the Orange Sky mission. Thank you to every individual, organisation, and institution that has placed their trust in us with their invaluable support. Your partnership fuels our mission to make a profound difference in the lives of Kiwis experiencing homelessness and doing it tough.



INDIVIDUAL & REGULAR GIVING

2,619

individual donations and community fundraising donations

351

regular givers



GRANTS

9

Trusts & Foundations



PHILANTHROPIC GIVING

24

philanthropic givers



CORPORATE SUPPORTERS

11

corporate partners & donors

REVENUE TOTAL

\$1,120,009



ENGAGEMENT

130

media mentions

9,011,427

audience reach through media

677

blog views

107,691

social media engagements

Our Community

DV BRYANT TRUST

In early 2020, Orange Sky first met the team behind DV Bryant Trust when past staff member Eddie Uini, and Senior Fundraising Manager Katie Hart, embarked on their first scoping trip to assess new locations where our presence could help Kiwis doing it tough.

In their travels, a pop-up shift was held at Hamilton Christian Night Shelter in Kirikiriroa to showcase the van, and share with the community how we can help to provide access to clean laundry and warm showers. An invitation was extended to a few community leaders to attend, including Raewyn, CEO of the DV Bryant Trust. Raewyn attended the event and saw the potential for Orange Sky to make a real impact in the community. Unfortunately, the trip was cut short due to Covid concerns, as New Zealand headed into its first lockdown.

Over the years, we kept in contact with Raewyn and soon submitted an application for support of a new service in Kirikiriroa to the Trustees. The application was approved, and the DV Bryant Trust made a significant founding gift in July 2022 of \$75,000 to launch the service in November 2022.

Raewyn was instrumental in introducing Orange Sky to community partners, many of whom still partner with us today. The service launch was remarkably special, thanks to Raewyn and the DV Bryant Trust's support, guidance and openness in welcoming Orange Sky to the Waikato community.

As a special thank you, Orange Sky named the laundry and shower van that services the community "Dan" - in honour of Daniel Vickery Bryant, who founded the Trust.

Raewyn and the Trustees were invited to the launch, and Raewyn spoke on behalf of the Trust about why they were passionate about Orange Sky, and why they wanted to support the service.

Since launching the newest Orange Sky service, we have kept a very close relationship with Raewyn and the team at DV Bryant Trust, meeting regularly to update them on the progress of the service.

DV Bryant Trust and our partners have supported the Hamilton community with:



155
Shifts



889
Hours of
kōrero



52
Warm
Showers



402
Loads of
Laundry



- ^ Orange Sky Board & Staff with DV Bryant Trust
- < Raewyn, CEO of DV Bryant Trust
- ∨ Adding sticker to van



Our Partners

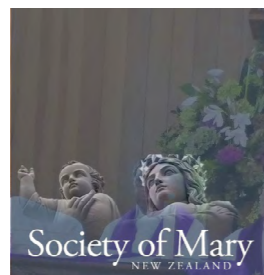
Corporate Partners & Donors



DECJUBA
FOUNDATION



Funders



Funders

Christchurch City Council
Dinosaur Polo Club
Fairfield Rotary
Glenice & John Gallagher Foundation
Hamilton City Council
PJ Clegg Charitable Trust

With thanks to

BELL GULLY



Browns Bay Rotary
Coco's Cantina
Market Economics Ltd
Pitt Street Methodist Church
Sealgair NZ Charitable Trust
Spark Foundation

We are immensely grateful to each and every one of our amazing partners and funders for their continuous support, generosity and belief in Orange Sky and our mission.

Our Community

OUR SERVICES

Supporting and growing our community was a key theme across our five services in the 2023 Financial Year. The past 12 months highlighted the ripple effects of the cost of living crisis, with the growing and changing landscape of homelessness in Aotearoa.

Over 41,600 New Zealanders are experiencing homelessness, but many more are disconnected from their community and in need of support. This year, our five services helped more than 1,000 Kiwis doing it tough through 846 shifts, 3,464 washes and 907 showers. But most importantly, we fostered 7,461 hours of meaningful kōrero.

The 2023 financial year has been a period of both expansion and resilience. Our future focus is on increasing shifts, improving our asset utilisation and expanding into new communities. We are committed to supporting Kiwis experiencing homelessness or hardship, with gratitude for your help in making our services possible.



4

Locations



5

Services



846

Shifts



3,464

Loads of Laundry



907

Warm Showers



Te Whanganui-a-Tara (Wellington)

Te Whanganui-a-Tara (Wellington)

Our Te Whanganui-a-Tara volunteers, complemented by a strong volunteer leadership team, have been the driving force behind the success of the service in its third year of supporting the community. During the year, we were deeply saddened to hear of the news of the Wellington hostel fire, Loafers Lodge, and the loss of life of members of the community. An Orange Sky pop-up shift was run by dedicated Wellington volunteers, to support 10 displaced residents from the hostel fire, who were staying in emergency housing. The Wellington service and its incredible team of volunteers continues to provide safe spaces for those doing it tough.



Ōtautahi (Christchurch)

Ōtautahi (Christchurch)

Ōtautahi was Orange Sky's very first service on the South Island, launching in May 2022. In the pursuit of effective outreach, we upgraded our Christchurch van and gave it a name - Eddie!

Soon after the first anniversary of Ōtautahi's service, we launched a first for Orange Sky in the country, an internal laundromat at one of our community partner locations, Kairos Free Store. The washers and dryers were taken from the van, Eddie, once the van was fitted out with new equipment as part of its upgrade. This new style of service has strengthened our community partnership ties, and offered a different kind of shift for friends to visit.



Tāmaki Makaurau (Auckland)

Tāmaki Makaurau (Auckland)

Our Tāmaki Makaurau service will always be special for Orange Sky, as it is home to our first ever van, first ever wash, and first ever conversation in Aotearoa! Throughout the year, we remained committed to supporting new and existing shifts in Auckland communities, and stepped up to help those affected by disaster.

In January 2023, devastating floods swept through Tāmaki Makaurau by Cyclone Gabrielle, causing many locals to be displaced. In response, our vans and volunteer teams mobilised to provide the community with free laundry services, warm showers, and a space for connection. It was a challenging time, with many in the community finding themselves in need of our services due to circumstances they had never envisioned.



Kirikiroa (Hamilton)

Kirikiroa (Hamilton)

Our commitment to positively connecting communities drove expansion into a new community, Kirikiriroa, which became our fifth Orange Sky service and fourth location.

A special thank you to the team at Glenview Community Centre for hosting the event, and to Kaumatua Taki Turner who welcomed Orange Sky into the community through karakia and a blessing. Te Kura Amorangi O Whakawatea also performed a beautiful waiata at the ceremony.

In a special visit to the service, former Prime Minister of New Zealand, Helen Clarke, stopped by the van to learn more about the service, and how it has been helping local people doing it tough.

We look forward to many more connections and friendships being made as our service grows.

Our Innovation

DELTA

Team Delta is our Innovation & Imagination department, which explores new and improved ways of amplifying our impact in our community. The Delta team are the heart of Orange Sky's innovation. Expressed by the Greek alphabet letter of a triangle (Δ), the delta symbolises change and growth.

Over the past year, we took significant steps to leverage this department and formalise Orange Sky's internal innovation program. This initiative included the development of a dedicated learning module, the establishment of an Innovation Champions program, and the introduction of Internal Innovation awards. Proudly, 100% of our staff completed our Innovation Training program, underlining our team's unwavering commitment to developing the necessary skills and mindset to drive meaningful and lasting change.

After many months of planning, problem solving, and support from our generous community, in June 2023 all vans across the country received an upgrade. Aiming for greater sustainability and efficiency, we removed diesel generators and installed solar-powered battery banks into our laundry and hybrid vans. Additionally, we introduced our innovative specially-designed dryers, reducing electrical consumption by 90%. These enhancements not only reduce our environmental footprint but also ensure greater reliability, allowing us to help more Kiwis than ever before. Thank you to our volunteers, service partners, and suppliers for your endless assistance in making this significant upgrade possible.

As we venture into the future, Team Delta remains focused on our mission to push the boundaries of innovation and cultivate a culture of creative problem solving to make a lasting difference in the lives of our friends and the broader community.



3

Hybrid Vans upgraded



1

Laundry Van upgraded



100%

Staff Innovation training completed

A closer look at our upgraded van "Eddie"

“ Each van upgrade started by removing the old generators, washers and dryers. Most of the vans had run more than 2,500 cycles through each washing machine! We fitted the new solar-powered batteries, washers and our uniquely-designed dryers - which now require 90% less electrical power. ”
James Davidson, Hatch Electrical



📍 Ōtautahi (Christchurch)

Our Financials

Each day Kiwi families, individuals and corporations generously believe in what we do. We take their support seriously; diligently allocating every dollar to create the greatest possible impact for our friends, now and into the future. This year, we focused on working our way through challenges by investing in our assets and our people to set ourselves up for the future. This meant our social return was lower than expected, however we are confident that this will increase in FY2024.

We recognise the importance of robust reporting, data modeling, and analysis in making informed decisions that enhance our social impact. This year, we have made substantial strides in equipping ourselves with the tools and insights needed to drive positive change, including building a landscape scan of potential new services. Next year, we remain focused on refining our social impact calculation to ensure its accuracy and relevance to our work. Additionally, we are actively automating our systems and processes to support our team's efficiency.

We take great care in managing the funds entrusted to us by our supporters. Our \$107,393 surplus generated this year is retained within the organisation, improving our ability to support our friends when and where they need us. This approach reinforces our commitment to fiscal responsibility and long-term sustainability. Next year we are hoping to further improve future forecasting to have greater insight into our sustainability.

This year we invested in the Vehicle Upgrade Project aimed at improving the efficiency, reliability and sustainability of our vehicle fleet. This initiative involved the removal of diesel generators, opting for a solar and battery power model. This drastically reduces our future operational costs and our environmental footprint, all while maintaining dependable services.

Orange Sky New Zealand is a wholly owned subsidiary of Orange Sky Australia with its own Board of Directors. All funds raised in New Zealand go towards furthering New Zealand's purpose, however, financials are consolidated for reporting purposes. A management support fee is paid by Orange Sky New Zealand to Orange Sky Australia to manage its shared services. This includes operations management, health and safety, marketing, fundraising, finance, human resources and administration.

The year ahead will see us ensuring that Orange Sky is best placed for FY25 and beyond. We know we cannot do that without you, our supporters. We thank you for your continued belief in our mission.


\$1.06m
 social
 impact

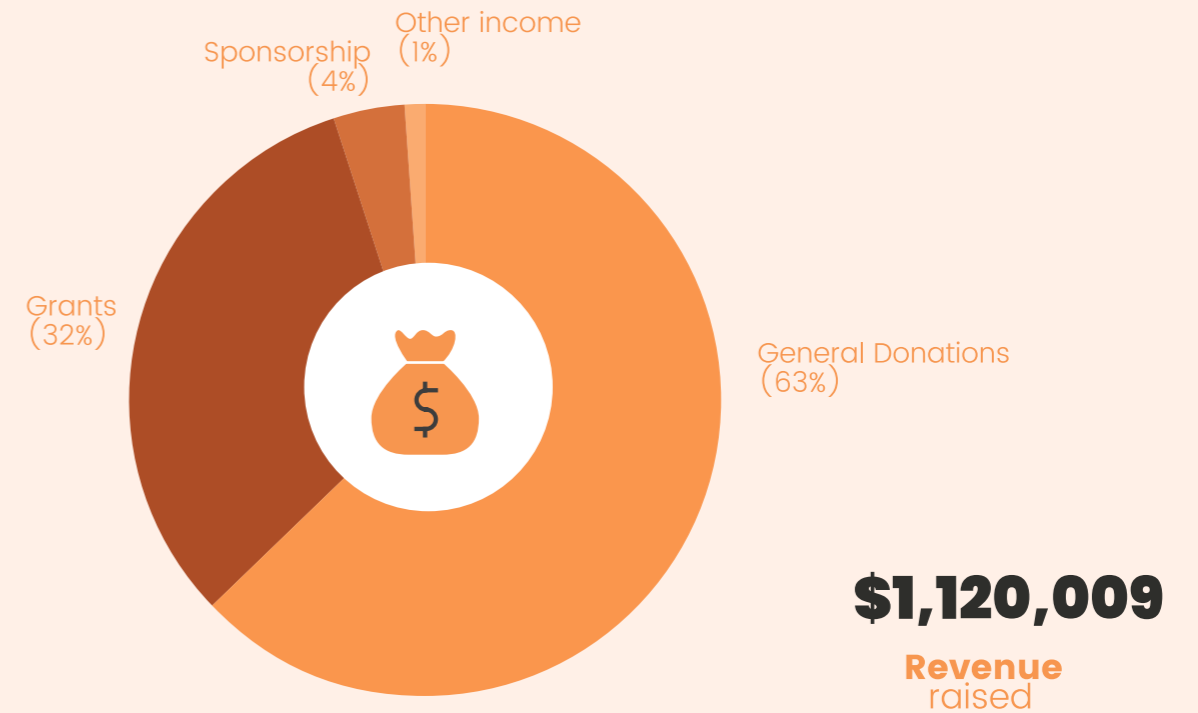

\$1.12m
 revenue
 raised


\$1.01m
 expenditure

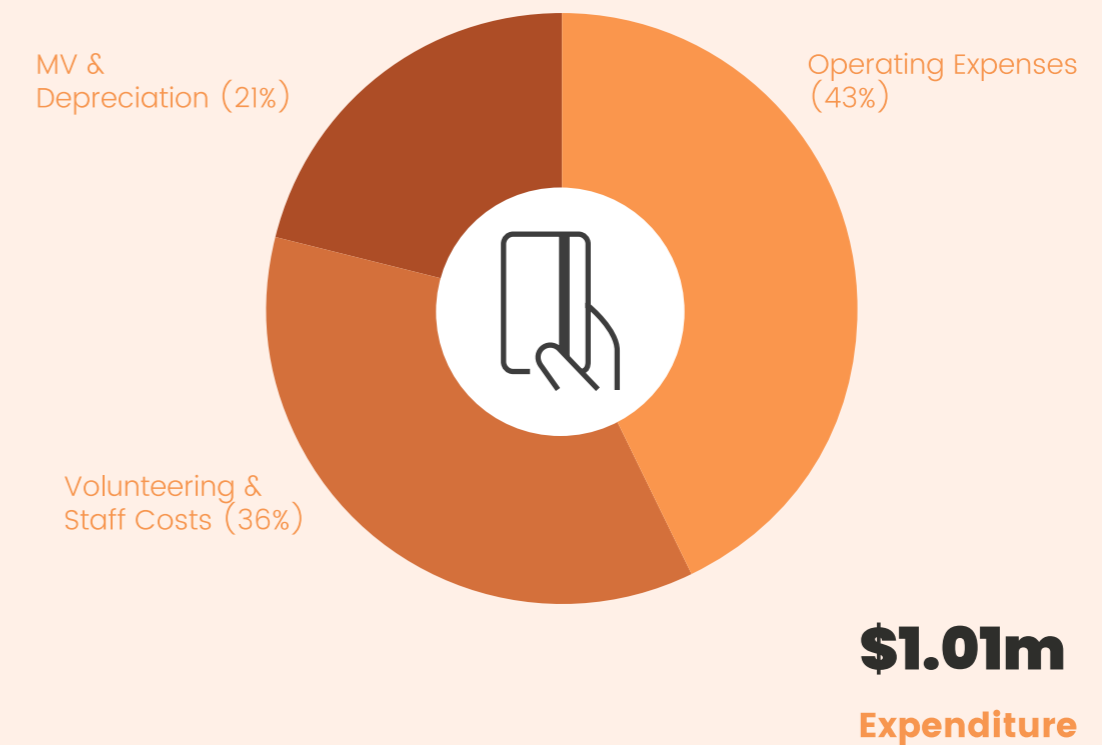

\$107,393
 surplus


1.05
 social return

Income % Breakdown



Expenses % Breakdown



Orange Sky New Zealand Limited**PERFORMANCE REPORT****for the year ended 30 June 2023****INDEX**

| | |
|--|---------|
| Entity Information | 2 - 3 |
| Annual Report | 4 |
| Statement of Service Performance | 5 |
| Statement of Financial Performance | 6 |
| Statement of Financial Position | 7 |
| Statement of Cash Flows | 8 |
| Statement of Accounting Policies | 9 - 10 |
| Notes to the Financial Statements | 11 - 15 |
| Independent Assurance Practitioner's Review Report | 16 - 17 |

ENTITY INFORMATION

| | |
|--|--|
| Legal Name of Entity: | Orange Sky New Zealand Limited |
| Type of Entity and Legal Basis: | NZ Limited Company and Registered Charity |
| Registration Number: | Company number: 6830278 Charity registration number: CC55443 |
| Directors: | Alan Brame (Chair) Nicholas Marchesi Lucas Patchett Dominique Leeming Lynda Mcgregor |

Entity Structure:

Orange Sky New Zealand Limited is a wholly owned Subsidiary of Orange Sky Australia (ABN 85 890 622 990). Orange Sky Australia provides management and shared services to New Zealand which means minimal staff members need to be employed by Orange Sky New Zealand. The Board of Directors comprises of two executives and three independents as elected by Orange Sky Australia.

Entity's Purpose or Mission:

Orange Sky is a not-for-profit organisation providing free mobile laundry and shower services for people experiencing homelessness.

Each week, more than 300 volunteers give their time to help positively connect some of the 41,000 New Zealanders who are doing it tough. The focus is on creating a safe, positive and supportive environment for people who are too often ignored or feel disconnected from the community.

We carry out our mission to *positively connect communities* by providing access to free mobile laundry and shower services, as well as the opportunity for connection and genuine conversation on our six orange chairs.

ENTITY INFORMATION (CONTINUED)**Main Source of the Entity's Cash and Resources:**

The majority of Orange Sky's income is comprised of donations and grants from non-government organisations and charitable trusts. In addition some income is raised through donations from individuals and businesses.

Main Methods Used by the Entity to Raise Funds:

Orange Sky is active in applying for grants from non-government organisations, as well as seeking donations from charitable trusts and sponsorships from businesses. In addition to this fundraising is undertaken through the organisation's website and social media channels.

Entity's Reliance on Volunteers and Donated Goods or Services:

Orange Sky relies significantly on volunteers to operate our Orange Sky vans on a day-to-day basis. There are various levels of responsibility from general volunteering for 2-4 hours per week/fortnight through to maintaining the vehicle or leading the service which involves a larger time commitment.

Contact Details:

| | |
|----------------------------|--|
| Registered Office address: | Baker Tilly Staples Rodway 109 Powderham Street New Plymouth, 4310 , New Zealand |
|----------------------------|--|

| | |
|----------------|---|
| Email/Website: | https://orangesky.org.nz/ |
| Facebook: | https://www.facebook.com/OrangeSkyNZ/ |
| Instagram: | https://www.instagram.com/orangeskynz/ |

ANNUAL REPORT

FOR THE YEAR ENDED 30 June 2023

The Directors present their Annual Report including Performance Report of the Company for the year ended 30 June 2023.

Section 211 of the Companies Act 1993 requires the following disclosures:

The business of the Company is the provision of a free mobile laundry and shower service to people experiencing homelessness. The nature of the Company’s business has not changed during the year.

The persons listed below held office as director during the year, their remuneration is also disclosed:

| Director | \$ |
|-------------------|----------|
| Alan Brame | - |
| Dominique Leeming | - |
| Nicholas Marchesi | - |
| Lynda Mcgregor | - |
| Lucas Patchett | - |
| | <u>-</u> |

The Register of Interests was updated as required during the year.

No other persons held the office of director at any time during the year. No Director acquired or disposed of any interest in shares in the Company.

Information on Directors of the Company

The Board of Directors received no notices from Directors wishing to use company information received in their capacity as Directors which would not have ordinarily been available.

State of Affairs

The Directors are of the opinion that the state of affairs of the Company is satisfactory.

Performance Report

The Performance Report for the year ended 30 June 2023 is attached to this report.

Auditors

No auditor has been appointed.

Donations

No donations were made by the Company during the year.

For and on behalf of the Board of Directors:

Director  Director 
 Dated: 4 December 2023

STATEMENT OF SERVICE PERFORMANCE

Description of the Entity’s Outcomes:

For the financial year ended 30 June 2023, Orange Sky aimed to do the following:

- Positively connect 2,900 people
- Improve our social return to 1.67
- Grow our revenue to \$1.1m
- Innovate to help more Friends in adjacent and transformational spaces

Description and Quantification of the Entity’s Outputs:

| | Actual 2023 | Actual 2022 |
|--------------------|----------------|----------------|
| Conversation Hours | 7,461 | 6,273 |
| Loads of Laundry | 3,464 | 3,837 |
| Showers | 907 | 1,783 |
| Volunteers | 329 | 242 |

Additional Output Measures:

Orange Sky carries a focus on Social Impact. Deloitte was engaged by Orange Sky Australia to build a framework of measurement. Based on the Australian method of calculation and converted to NZD, the Social Impact for the financial year ended 30 June 2023 was \$1,060,346 (2022: \$970,838). This is made up of the value in services provided by volunteers, quality of life gained by friends and volunteers through connection and the value of health benefits gained by friends.

Additional Information:

Orange Sky Australia has developed software that Orange Sky New Zealand uses to collect real time data. Orange Sky Australia also provides shared services to New Zealand including health and safety, marketing, fundraising, finance, human resources and administration.

STATEMENT OF FINANCIAL PERFORMANCE

FOR THE YEAR ENDED 30 June 2023

| | Notes | 2023 \$ | 2022 \$ |
|--|-------|------------------|----------------|
| Revenue | | | |
| Donations, fundraising and other similar revenue | 1 | 1,111,161 | 872,120 |
| Interest revenue | | 8,848 | 136 |
| Total Revenue | | 1,120,009 | 872,256 |
| Expenses | | | |
| Volunteer and employee related costs | 2 | 358,898 | 202,123 |
| Costs related to providing goods or services | 3 | 215,830 | 166,511 |
| Other expenses | 4 | 437,888 | 354,255 |
| Total Expenses | | 1,012,616 | 722,889 |
| Surplus for the year | | 107,393 | 149,367 |

The accompanying notes form part of these financial statements and should be read in conjunction with them.

STATEMENT OF FINANCIAL POSITION

AS AT 30 June 2023

| | Notes | 2023 \$ | 2022 \$ |
|----------------------------------|-------|----------------|----------------|
| ASSETS | | | |
| Current assets | | | |
| Bank accounts and cash | | 226,439 | 450,577 |
| Debtors and prepayments | | 14,982 | 11,734 |
| GST recoverable | | - | 12,561 |
| Total current assets | | 241,421 | 474,872 |
| Non-current assets | | | |
| Property, plant and equipment | 5 | 431,110 | 177,387 |
| Total non-current assets | | 431,110 | 177,387 |
| TOTAL ASSETS | | 672,531 | 652,259 |
| LIABILITIES | | | |
| Current liabilities | | | |
| Creditors and accrued expenses | 6 | 28,496 | 119,342 |
| GST payable | | 89 | - |
| Unused grants with conditions | 7 | 28,000 | - |
| Related party borrowings | 14 | 101,787 | 127,151 |
| Total current liabilities | | 158,372 | 246,493 |
| TOTAL LIABILITIES | | 158,372 | 246,493 |
| NET ASSETS | | 514,159 | 405,766 |
| Share capital | 8 | 100 | 100 |
| Accumulated surpluses | 9 | 513,059 | 405,666 |
| TOTAL ACCUMULATED FUNDS | | 513,159 | 405,766 |

This Performance Report has been approved by the Board of Directors, for and on behalf of Orange Sky New Zealand Limited:

Director  Director 

Dated: 4 December 2023

The accompanying notes form part of these financial statements and should be read in conjunction with them.

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 June 2023

| | <i>Notes</i> | 2023 \$ | 2022 \$ |
|--|--------------|-----------------------|-----------------------|
| Cash flows from operating activities | | | |
| Cash received from donations, fundraising and other similar receipts | | 1,133,986 | 872,120 |
| Cash received from interest, dividends and other investment receipts | | 8,848 | 136 |
| Goods and services tax (net) | | 73,149 | 23,454 |
| Payments to suppliers and employees | | (1,069,497) | (418,485) |
| Payment of management fee & other charges to related entity | | (95,733) | (111,561) |
| Net cash flows from operating activities | | <u>50,753</u> | <u>365,664</u> |
| Cash flows from investing and financing activities | | | |
| Payments to acquire property, plant and equipment | | (274,891) | (125,221) |
| Net cash flows used in investing and financing activities | | <u>(274,891)</u> | <u>(125,221)</u> |
| Net Increase/(decrease) in bank accounts and cash | | (224,138) | 240,443 |
| Bank accounts and cash at the beginning of the period | | 450,577 | 210,134 |
| Bank accounts and cash at the end of the period | | <u>226,439</u> | <u>450,577</u> |

The accompanying notes form part of these financial statements and should be read in conjunction with them.

STATEMENT OF ACCOUNTING POLICIES

BASIS OF PREPARATION

Orange Sky New Zealand Limited has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting – Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of less than \$2,000,000. All transactions in the Performance Report are reported under the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

The primary objective of the Company is to positively connect communities through genuine conversation and the provision of access to free mobile laundry and shower services.

The Company is a wholly owned subsidiary of Orange Sky Australia Limited.

The financial statements were authorised by the Board of Directors on 30 November 2023.

SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the Company have been applied consistently to all periods presented in this Performance Report.

The significant accounting policies used in the preparation of the Performance Report are summarised below:

Revenue

Revenue is accounted for as follows:

Grants and Donations

Grants and donations are accounted for depending on whether they have been provided with a “use or return” condition attached or not. Where no use or return conditions are attached to the grant or donation associated amounts are recognised as income when cash is received. Where grants or donations include a use or return condition, the donation is initially recorded as a liability on receipt. The grant or donation is subsequently recognised within the Statement of Financial Performance as the performance obligations are met.

Interest Income

Interest income is recognised on an accruals basis.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise of cash balances and bank balances (including short term deposits) with original maturities of 90 days or less.

STATEMENT OF ACCOUNTING POLICIES (CONTINUED)**Trade Debtors**

Debtors are stated at their estimated realisable value after providing for amounts not considered recoverable.

Property, Plant and Equipment

Property, plant and equipment consist of the following asset classes: motor vehicles and other equipment and computer costs.

Items of property, plant and equipment are measured at cost, less accumulated depreciation.

Where material parts of an item of property, plant and equipment has different useful lives, they are accounted for as separate items of property, plant and equipment.

Additions and subsequent costs

Subsequent costs and the cost of replacing parts of an item or property, plant and equipment is recognised as an asset if, and only if, it is probable that future economic benefits or service potential will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised.

In most instances, an item of property, plant and equipment is recognised at its cost. Where an asset is acquired at no cost, or for a nominal cost, it is recognised at fair value at the acquisition date.

All repairs and maintenance expenditure is charged to expenses in the year they are incurred.

Disposals

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits or service potential are expected from its use or disposal.

When an item of property, plant and equipment is disposed of, the gain or loss recognised in the surplus or deficit is calculated as the difference between the net sale proceeds and the carrying amount of the asset.

Depreciation

Depreciation is recognised as an expense in the reported surplus or deficit and measured on a straight line basis over the estimated useful life of the asset. The depreciation rates used in the preparation of these statements are as follows:

| | |
|---|------------|
| Motor vehicles | 25% |
| Other assets (equipment and computer costs) | 50% - 100% |

The residual value, useful life and depreciation methods of property, plant and equipment is reassessed annually.

NOTES TO THE FINANCIAL STATEMENTS**FOR THE YEAR ENDED 30 June 2023****STATEMENT OF ACCOUNTING POLICIES (CONTINUED)****Trade Creditors**

Short-term creditors and other short-term payables are recorded at their face value.

Equity

Equity is measured as the difference between total assets and total liabilities. Equity is disaggregated and classified into the following components:

- Share capital
- Accumulated surpluses

Goods and Services Tax (GST)

All amounts in these financial statements are shown exclusive of GST, except for trade debtors and trade creditors that are stated inclusive of GST.

The net amount of GST recoverable from, or payable to, the Inland Revenue Department (IRD) is included in the Statement of Financial Position.

The net GST paid to, or received from the IRD, including the GST relating to investing and financing activities, is classified as an operating cash flow in the statement of cash flows.

Where applicable, any commitments and contingencies are disclosed exclusive of GST.

Taxation

No provision for Income Tax has been made as the Company is exempt from taxation under section CW 41(1) of the Income Tax Act 2007.

Changes in Accounting Policies

There have been no changes in accounting policies during the financial year (2022 – nil).

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 June 2023

1 DONATIONS, FUNDRAISING AND OTHER SIMILAR REVENUE

| | 2023 | 2022 |
|-------------------|------------------|----------------|
| | \$ | \$ |
| Government grants | - | - |
| Sponsorship | 46,509 | 79,744 |
| Other grants | 361,400 | 253,500 |
| General donations | 703,252 | 538,876 |
| Total | 1,111,161 | 872,120 |

2 VOLUNTEER AND EMPLOYEE RELATED COSTS

| | 2023 | 2022 |
|-------------------------------|----------------|----------------|
| | \$ | \$ |
| Contractor & consultancy fees | 25,067 | - |
| Volunteer costs | 10,998 | 10,105 |
| Wages & salaries | 322,833 | 192,018 |
| Total | 358,898 | 202,123 |

3 COSTS RELATED TO PROVIDING GOODS OR SERVICES

| | 2023 | 2022 |
|------------------------------|----------------|----------------|
| | \$ | \$ |
| Depreciation – motor vehicle | 114,395 | 100,531 |
| Motor vehicle running costs | 101,435 | 66,020 |
| Total | 215,830 | 166,551 |

12

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 June 2023

4 OTHER EXPENSES

| | 2023 | 2022 |
|--------------------------------|----------------|----------------|
| | \$ | \$ |
| Accounting fees | 250 | 350 |
| Advertising & promotion costs | 112,134 | 115,962 |
| Bank fees & platform charges | 21,543 | 16,086 |
| Computer expenses | 7,119 | 3,434 |
| Depreciation – other assets | 937 | 154 |
| Insurance | 2,375 | 6,342 |
| Management support fee | 89,906 | 69,991 |
| Other expenses | 13,363 | 8,857 |
| Printing, postage & stationery | 4,118 | 841 |
| Public fundraising expenses | 78,971 | 76,025 |
| Recruitment | 3,871 | - |
| Rent | 16,210 | 6,062 |
| Telephone & internet | 551 | 3,459 |
| Travel & accommodation | 86,540 | 46,692 |
| Total | 437,888 | 354,255 |

5 PROPERTY, PLANT AND EQUIPMENT

| | <i>Motor Vehicles</i> | <i>Other Assets</i> | <i>Total</i> |
|--------------------------|-----------------------|---------------------|----------------|
| | \$ | \$ | \$ |
| 2023 | | | |
| Cost | 812,391 | 5,838 | 818,229 |
| Accumulated depreciation | (383,614) | (3,505) | (387,119) |
| Closing balance | 428,777 | 2,333 | 431,110 |
| Opening balance | 177,387 | - | 177,387 |
| Additions | 372,870 | 3,270 | 376,140 |
| Disposals | (7,085) | - | (7,085) |
| Depreciation | (114,395) | (937) | (115,332) |
| Closing balance | 428,777 | 2,333 | 431,110 |
| 2022 | | | |
| Cost | 471,508 | 4,448 | 475,956 |
| Accumulated depreciation | (294,121) | (4,448) | (289,673) |
| Closing balance | 177,387 | - | 177,387 |
| Opening balance | 152,697 | 154 | 152,851 |
| Additions | 125,221 | - | 125,221 |
| Disposals | - | - | - |
| Depreciation | (100,531) | (154) | (100,685) |
| Closing balance | 177,387 | - | 177,387 |

13

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 June 2023

There are no restrictions over the title of the Company's property, plant and equipment assets, nor is any property, plant and equipment assets pledged as security for liabilities.

6 CREDITORS AND ACCRUED EXPENSES

| | 2023 | 2022 |
|------------------------|---------------|----------------|
| | \$ | \$ |
| Trade creditors | 8,444 | 32,805 |
| Accrued expenses | - | 51,685 |
| Accrued wages | 7,781 | 7,645 |
| Annual leave provision | 9,199 | 14,763 |
| Credit card liability | 4,072 | 12,444 |
| Total | 28,496 | 119,342 |

7 UNUSED GRANTS WITH CONDITIONS

| | 2023 | 2022 |
|----------------------|---------------|----------|
| | \$ | \$ |
| Non-Government Grant | 28,000 | - |
| Total | 28,000 | - |

8 SHARE CAPITAL

| | 2023 | 2022 |
|--------------------------------------|------------|------------|
| | \$ | \$ |
| 100 shares authorised and fully paid | 100 | 100 |
| Total | 100 | 100 |

9 ACCUMULATED SURPLUSES

| | 2023 | 2022 |
|----------------------------------|----------------|----------------|
| | \$ | \$ |
| Balance at beginning of period | 405,666 | 256,299 |
| Surplus/(deficit) for the period | 107,393 | 149,367 |
| Balance at end of period | 513,059 | 405,666 |

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 June 2023

10 COMMITMENTS AND CONTINGENCIES

Capital Commitments

There are no capital commitments at balance sheet date (2022: nil).

Contingencies

There are no contingent liabilities or guarantees at balance sheet date (2022: nil).

11 GOODS OR SERVICES PROVIDED TO THE ENTITY IN KIND

Consistent with prior years, Orange Sky had a number of businesses that donated goods and services in kind. These goods and services are recognised, in line with other applicable accounting standards, at the value of consideration that the entity would otherwise pay. Orange Sky relies on the time provided by its unpaid volunteers. The fair value of this time is not reflected in these financial statement as it cannot be reliably measured.

12 ASSETS USED AS SECURITIES FOR LIABILITIES

There are no assets owned by the Company that have been used as securities for liabilities (2022: nil).

13 ASSETS HELD ON BEHALF OF OTHERS

There are no assets owned by the Company on behalf of others (2022: nil).

14 RELATED PARTY TRANSACTIONS

A management support fee is paid by the Company to Orange Sky Australia Limited to manage its shared services. These shared services include operations management, health & safety, marketing, fundraising, finance, human resources and administration. A total of \$89,906 was charged during the period (2022: \$69,991).

As at the year end, the outstanding balance owing to Orange Sky Australia in trade creditors was \$nil (2022: \$5,827)

In addition, \$87,501 of costs (2022: \$33,799) were paid directly by Orange Sky Australia Limited to be reimbursed by Orange Sky New Zealand Limited. As at the year end, the outstanding balance was \$101,787 (2022: \$127,151) which relates to the current and prior period expenses still to be reimbursed.

15 EVENTS AFTER THE BALANCE SHEET DATE

There are no significant events after balance date that have not otherwise been disclosed in these notes to the financial statements.

16 GOING CONCERN

As at 30 June 2023, the Company's current assets exceed its current liabilities. The Directors believe the Company has the ability to meet its debts and obligations as and when they fall due.

INDEPENDENT ASSURANCE PRACTITIONER'S REVIEW REPORT TO THE MEMBERS OF ORANGE SKY NEW ZEALAND LIMITED

We have reviewed the accompanying performance report of Orange Sky New Zealand Limited, which comprises the entity information, the statement of service performance, the statement of financial performance and statement of cash flows for the year ended 30 June 2023, the statement of financial position as at 30 June 2023, and the notes to the performance, including significant accounting policies.

Members' Responsibility for the Performance Report

The members are responsible on behalf of the entity for:

- a) Identifying outcomes and outputs, and quantifying the outputs to the extent practicable, that are relevant, reliable, comparable and understandable, to report in the statement of service performance;
- b) the preparation and fair presentation of the performance report which comprises:
 - the entity information;
 - the statement of service performance; and
 - the statement of financial performance, statement of financial position, statement of cash flows, and notes to the performance reportin accordance with Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) issued by the New Zealand Accounting Standards Board; and
- c) for such internal control as the members determine is necessary to enable the preparation of the performance report that is free from material misstatement, whether due to fraud or error.

Assurance Practitioner's Responsibility

Our responsibility is to express a conclusion on the performance report. We conducted our review of the statement of financial performance, statement of financial position, statement of cash flows, statement of accounting policies and notes to the performance report in accordance with International Standard on Review Engagements (New Zealand) (ISRE (NZ)) 2400 (Revised), Review of Historical Financial Statements Performed by an Assurance Practitioner who is not the Auditor of the Entity, and the review of the entity information and statement of service performance in accordance with the International Standard on Assurance Engagements (New Zealand) ISAE (NZ) 3000 (Revised). Those standards require us to conclude whether anything has come to our attention that causes us to believe that the performance report, taken as a whole, is not prepared in all material respects in accordance with the Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit). Those standards also require that we comply with ethical requirements.

A review of the performance report in accordance with ISRE (NZ) 2400(Revised) and ISAE (NZ) 3000 (Revised) is a limited assurance engagement. We will perform procedures, primarily consisting of making enquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluate the evidence obtained. The procedures selected depend on our judgement, including the areas identified where a material misstatement is likely to arise and includes performing procedures to obtain evidence and evaluating whether the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are relevant, reliable, comparable and understandable.

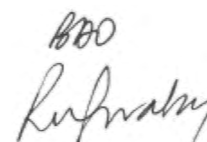
The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing (New Zealand) and ISAE (NZ) 3000 (Revised). Accordingly, we do not express an audit opinion on the performance report.

Other than in our capacity as assurance practitioner we have no relationship with, or interests in, Orange Sky New Zealand Limited

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the reported outcomes and outputs, and quantification of the outputs to the extent practicable, are in accordance with Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit).

BDO Audit Partnership



R M Swaby

Partner

Brisbane, 4 December 2023